

# NEWSLETTER

February 2022

## A WORD FROM JOHNNO

### Word from Johnno

Hi everyone. I hope everyone had a great Christmas and New Year. It has been a big start to the year, with our job list building up. 2022 will be our biggest year without a doubt and we are looking forward to it. We have four Major projects coming up in the next 6-8 months, as well as our normal work, we will be kept on our toes. With that in mind we are looking at increasing employee numbers. We are aiming to have 7 technicians on the books over the next few months. In saying that we have just lost Shayne who has left us do a lap around Australia with his family. He will be missed, but I do thank him for his 13 plus years of service, he has been a loyal and dedicated employee. Safe travels and take care Shayne, Codie, and Jason. So, in the next two months we will have a couple of extra technicians on our books. We will introduce them as they come on board. On the admin side we have just employed Mia Blackwood from Poowong to help Emma in the office. I wish Mia every success with us. She will work in all three Rural stores as well from time to time. If you have any work you are thinking about doing or shed tests etc. It would be great to let us know well in advance it helps us manage all the techs and manage our stock. Some stock takes longer to get and prices in some products are up and down. Mainly up. The more information we have gives us better buying power. It will also insure we can get the job done on time or close to it for you.

I am not sure why, but we are chasing a bit of money in the last month or so. Please pay on time. Our account is 21 days from the end of month. Paying buy the 21<sup>st</sup> means we can pay our suppliers on time. When paying direct online, please use your customer number this is all we need. You can put your family name down as well if you wish but the customer number first is the most important. Please watch which line you put it in. Some of the descriptions have come up like dairy chemicals, horse feed etc with no customer number or name. This makes it really hard to find the customer account it is for.

Price rise. GEA had a price increase on the first of Jan which was averaged at about 6% over the products. I will increase prices as they enter our stock, which has just started happening. All quotes will be honoured to their end date. Otherwise, all quotes will need to be requoted.

Just a reminder to please call the office number for a **breakdown** which then gets diverted to whoever is on call. Please always leave a message as we are currently receiving quite a few scam calls so they are being screened. If there is no answer it will help us to get back to you sooner if you leave a message.

Take care John

### CONTACTS

Office	(03) 5634 2065	24 hour breakdown number
John	0418300788	john@westwar.com.au
Russell	0408300750	russell@westwar.com.au
Yarragon Rural	(03) 5634 2125	paul@yarragonrural.com.au

# FOR SALE

50x Rams Horn Jetter  
\$20.00 Each Inc.

Reeve Manure Pump  
3 Phase 7.5KW  
\$3800

**Contact John for more information**  
**0418 300 788**

Fitzroy Milk Tank  
9,500 Litre  
\$9,500

Barry Brown Milk tank and Chiller  
System  
Single Phase  
7500 litres  
\$7,500

Keogh Roller Mills  
Numerous

**Any interest, please call Russell**  
**0428 599 270**

## MilkMobil

The MilkMobil is more than a mobile milk tank: It mixes and warms the feed, easily follows you into the barn thanks to integrated electric drive and doses out precisely the portions you desire.

- Save work time with rapid feed preparation
  - Gentle feed warming with the heated water bath – guaranteed not to burn on!
  - Easy on your back; forget about carrying buckets around
  - Electric drive and optimal stability while driving on any terrain
  - Convenient and precise dispensing at the push of a button
  - Always the right feed temperature
- Perfect hygiene with minimal workload thanks to the rotating cleaning nozzle

## JOB VACANCIES

### TECHNICIAN

We are currently looking to expand our team!

If you have experience in metal fabrication and are interested in joining the dairy industry please send your resume and cover letter to:

**[john@westwar.com.au](mailto:john@westwar.com.au)**

### LABOUR RATES FOR 2022

Standard hourly rate is \$115 plus GST per hour. Minimum one hour. Please note we charge from when we leave the shop to when we leave the farm.

Quoted job rates will vary depending on the size of the job.

After hour rate is \$161 per hour plus GST. (Minimum two hour charge once called in)  
Travel rates have gone up to \$1.15 per km.

