

A WORD FROM JOHNNO

Hi All,

I thought it was time to send this newsletter. Each week keeps changing. Our current method of work will be changing. All of this is due to the Coronavirus. As a company and an individual it will be necessary to keep all of my staff, customers myself and all of our families as safe as possible.

We are coming up with a plan that will ensure we have enough staff to do essential service work and breakdowns if required so milking's won't get held up.

Currently it is work as normal and our work load is large and with this government subsidy for up to \$150,000 tax write off. I think it will be busy for a year or two at least.

I have spoken to GEA and Ecolab and have been assured parts and chemical will not be a problem. As long as panic purchasing does not occur. If people do want extra chemical please pay your account that is due or current before ordering more. As I do not want to exceed my credit limit, and carry extra stock for people that might want it.

By the end of this month if your account is overdue, you will be placed on stop credit which will include no breakdown service until your account is current. I can not carry people any more. Please ring me directly if you need to discuss a special situation. Please pay all account by the 21st of the month. So I can pay my suppliers.

On the following page I will list some of our stock supplies. Please have a read.

I have put labour rates up from start of last month. GEA and Ecolab have had small price rises on some products over the last three months as well. If you need clarification let me know.

Most of all, let's all do our best to stay safe and healthy. Please take care of your self and your loved ones.

Johnno

PRICE RISES STARTING FEBRUARY 1ST 2020

LABOUR RATES

Standard hourly rate is \$115 plus GST per hour. Minimum one hour. Please note we charge from when we leave the shop until we leave the farm

Quoted job rates will vary depending on the size of the job.

After hour rate is going to \$161 PER hour plus GST. (Minimum two hour charge once called in)
Travel rates will stay the same.



A Brand of Ecolab

CONTACTS

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AS OF 16/3/2020

GEA (Westfalia) parts no problem

Gallagher Parts no problem (if there is any shortage it will be due to bushfires). But currently they are confident of not being a problem

Herbicides. We are already out of glyphosate and we are told it will be the end of April before we get any. But I would be sourcing any herbicides that you need in the next three months now.

Vaccines. I think more the speciality vaccines might be a problem down the track. I would recommend you have enough for at least 3 months. 7 in 1 should be OK as we have conference orders in place and current stock levels are good. This was my guess. But Landline mentioned yesterday that vaccines might be a problem.

Eco Lab Dairy chemicals. – No problem

Steel. Had a letter from supplier to expect shortages and price increases up to 10% for the next 6 months at least.

Toilet paper. Sold out. But will have more in stock in about a week. Put your name down if you need a carton.

Philmac _ No problem

Vinidex. Have been behind for a while, even before the virus. So if you need poly pipe or storm-pro pipes. Put your order in now, so we can get supply for you.

Stock feed: I am not sure but I don't think it will be a problem.

Fencing Materials not gallagher: I don't think to much of a problem. Waratah should be fine. And I think pine posts wont be to much of a problem.

Summary **Herbicides and vaccines** are the main ones that are, or might be a problem

Ok that is my thoughts. Any questions please reply or ring me. Don't hang me if I am wrong. It is just to give you an update. I will update you as I go along.

FOR SALE

16 Westfalia Dematron milk meters . This is full ID with 150 collars

Second hand

Available now 2019

We will sell separate

Reeve effluent pump

For more information, contact John at Westfalia Warragul

FOR SALE

- **6,000 litre single phase Westfalia Milk tank with Bitzer compressor for every day pick up. Full auto wash \$9,000 plus GST**
- **Cluster Westfalia 300cc 24 available at \$80 each plus GST. Plus either rubber or silicon liners**

For more information, contact John at Westfalia Warragul on 0418300788